



They Support Companies with Transforming their IT

ISG was founded in the beginning of the 1990ies and has been in the Nordics since 2007. ISG are experts at transforming IT with almost 1000 consultants around the world .

ISG helps global and regional companies to adopt IT delivery to an ever-increasing rate of change. To increase productivity and facilitate the introducing new technologies. Their missions is often to create an effective " IT supply chain" that utilizes knowledge and capabilities from different corners of the global market.

– The internal IT function can no longer be experts on everything. Outsourcing is one tool but certainly not the only one. The manufacturing industry has worked with this since the 1960s and are experts in managing supply chains. For the IT industry, this area is still in the development stage, with only ten years of history. However, it is a bit more complicated here because it's all about integrating services and not well specified products, says Jerker

– Clients are often global, the market is global so we have to be global as well.

Runnquist, Partner and Director at ISG in the Nordics.

Create Results

ISG is specialized in transformation, primarily in the IT field. This is often linked to outsourcing, which means that the company let external suppliers to take responsibility for parts of IT delivery. This puts much greater pressure on governance mechanisms, processes and new skills and to be successful in driving the change required the proper methods, knowledge and experience is required. This is where

ISG comes into the picture.– We are known to make it work, to create results. Sometimes we step into problematic situations but for the most part we succeed to come out on the other side, together with the customer. We do this because we have proven methods, the right consultants with many years of experience in this field and references to over 1,000 similar projects around the world, says Jerker Runnquist.

Leading in their nisch

Jerker Runnquist has a background with IBM, and has worked with sourcing since the early 1990s. In the mid 2000's he founded a consulting firm with handful of consultants providing his kind of advice locally.

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But Jerker Runnquist quickly realized that in order to meet the requirements, they needed a global knowledge and investments in methods and tools. He therefore joined what was then called TPI and established the Nordic region for the company.

- I established the TPI office in Sweden in 2007. Since then we have opened offices in Finland 2013 and 2014 in Denmark. TPI was founded in the early 90 's by a team in Huston who saw that the gap between suppliers and customers was too big in the outsourcing deals. It was the first consulting company in industry. The company established itself in London at the early 2000, then in Germany and the Nordic countries. In 2011 Compass Consulting , working with benchmarking, was acquired. Since 2009 we are ISG when we were acquired by ISG Information Services Group, now listed on the Nasdaq. We are 1,000 employees worldwide, including some 300 in Europe, and we are in 21 countries. It makes us the largest in our niche, says Jerker Runnquist.

One truly global firm

Although ISG today are spread out all over the world, we are working as a one global firm and cooperate intensively across borders.

Jerker Runnquist points out is that their customers often expects ISG to bring global experience to the table. Customers are often global, the market is global and so we must be global. An other important advantage is that , from the start we have invested heavily in our IP, in the models, methods, tools and data. It allows us to base our advice on facts and experience rather than on intuitive opinions. And we have the same toolbox and thereby work similarly across the globe which is a great advantage . The local flavour lies in the experience of our consultants, says Jerker Runnquist.

Dramatisk förändringsprocess

- If two or three years, he believes that the Nordics will have doubled their size from the current 25 to about 50 consultants and ISG Nordics will have expanded to other business processes in addition to IT. That is already happening in other countries.

- Our clients are currently in a process of dramatic change . What we are seeing now is a fundamental change in products and business models driven by digitalisation and globalisation. This is bigger than any paradigm shift so far in the IT industry. To be able to contribute to this exciting development is my main motivator. I am excited about where this is leading, and how we at ISG can help to make it work for clients, says Jerker Runnquist.



namn: Jerker Runnquist

titel: Partner, Director Nordics

gjort tidigare: IBM och andra konsultverksamheter

Drivkraft: Att vara del av en dramatisk teknologiomställning

bor: Djursholm

Familj Två döttrar i London, fru i karriären, hunden är tyvärr död

fritid: Hav och berg. Segling, skridskor, skidor och alpin vandring

ISG hjälper privata och offentliga företag och organisationer att transformera och optimera sin IT. Företaget startades i London i början av 2000-talet och består idag av ett 1000-tal medarbetare spridda över hela världen. I Sverige startades ISG av Jerker Runnquist 2007.



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